PANEL DISCUSSION Supply Chain Financing

Moderator: Thomas Y. Choi, Arizona State University

Panelists:

Dale Rogers, Arizona State University; Simon Templar, Cranfield University; Erik Hofmann, University of St. Gallen; Rudi Leuschner, Rutgers University; Mostafa ElNahhas, Fawry and Angel Investor

Overview

- A five minute presentation from each of the panelists
- Questions to address
 - Where SCF has been
 - Where SCF is headed
 - What are the implications for Africa
- Q&A with the audience

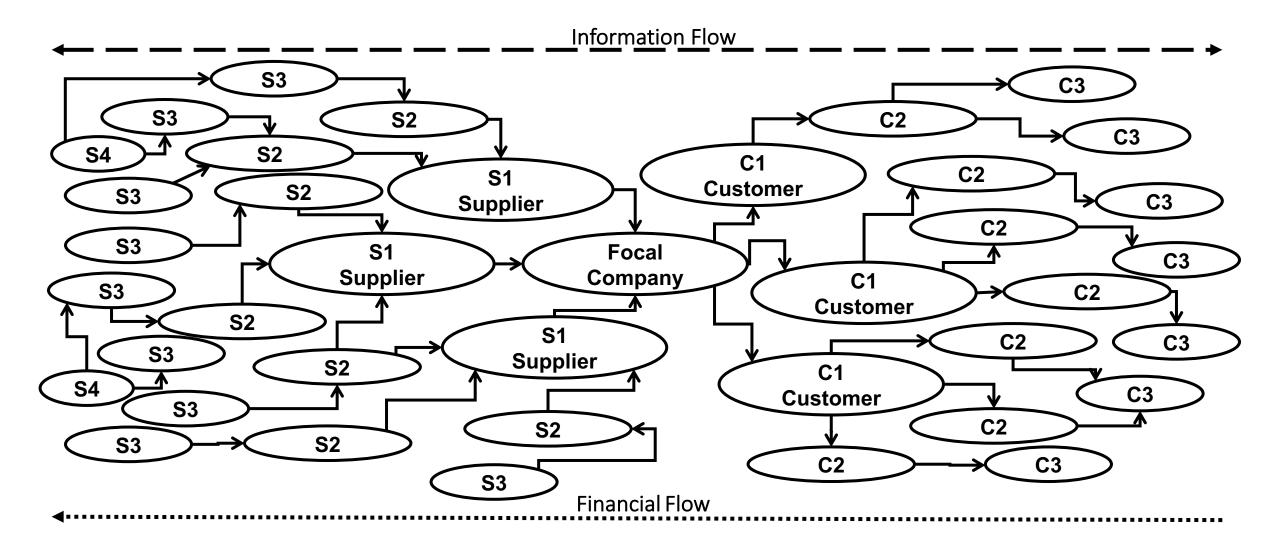
Supply Chain Financing is:

- 1. Using the supply chain to fund the organization, and
- 2. Using the organization to fund the supply chain.

Supply Chain Financing

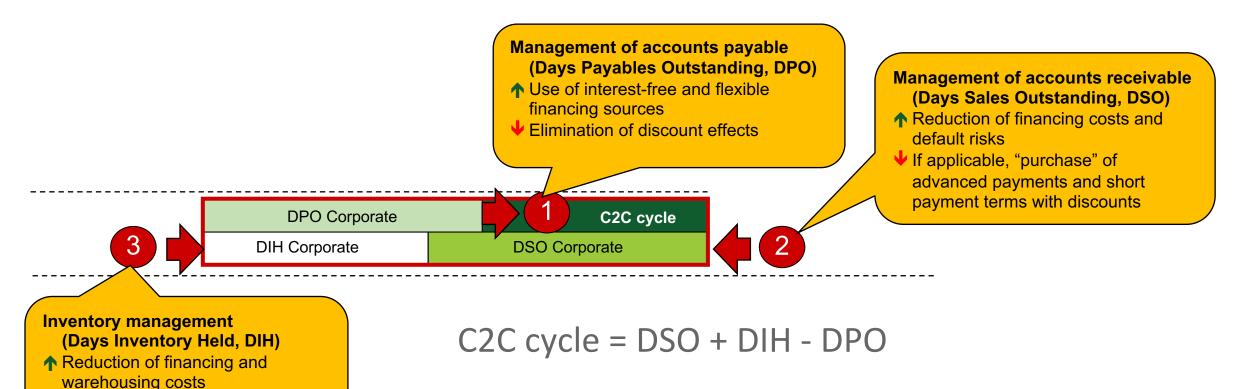
Fund the Growth

Building Financially Sustainable Supply Chain Network

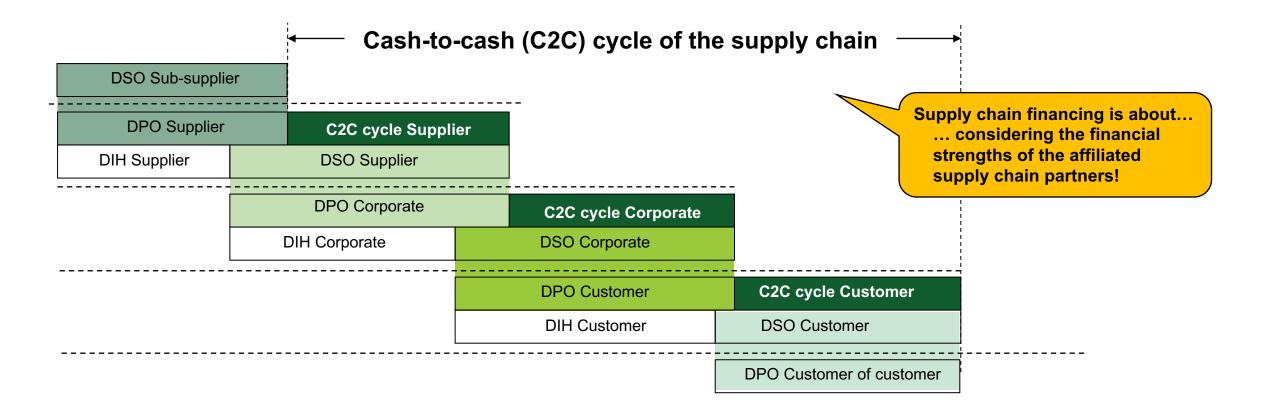


Supply chain financing is about managing the cash-to-cash (C2C) cycle:

Consideration of trade-offs from an individual company perspective

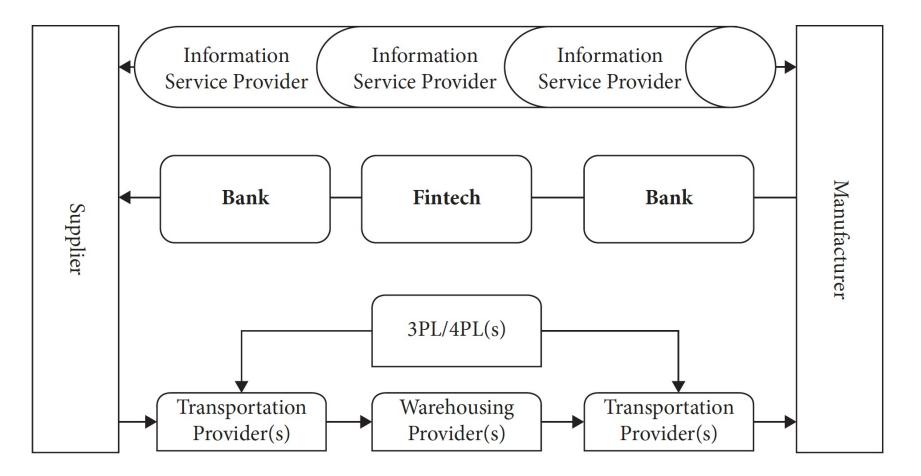


 Reduction of opportunities in sales and utilization of free capacities Remember: Your accounts payable are your supplier's accounts receivable and your accounts receivable are your customer's accounts payable



Collaborative working capital management is the key!

The complexity of the three flows in the supply chain





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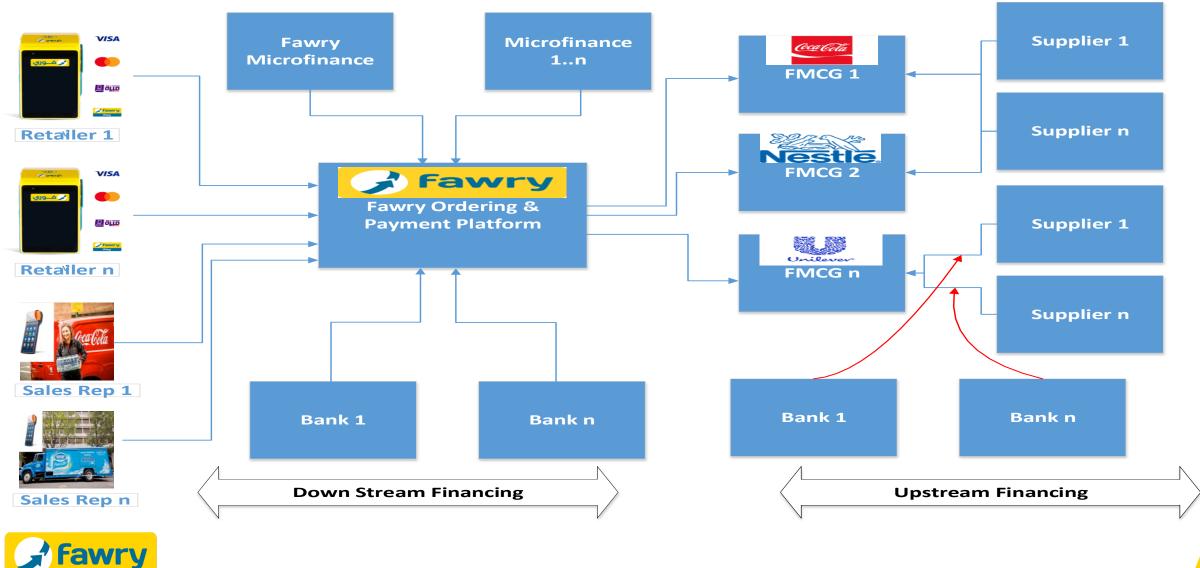
Supply Chain Financing

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By: Mostafa Elnahhas Fawry, CTO



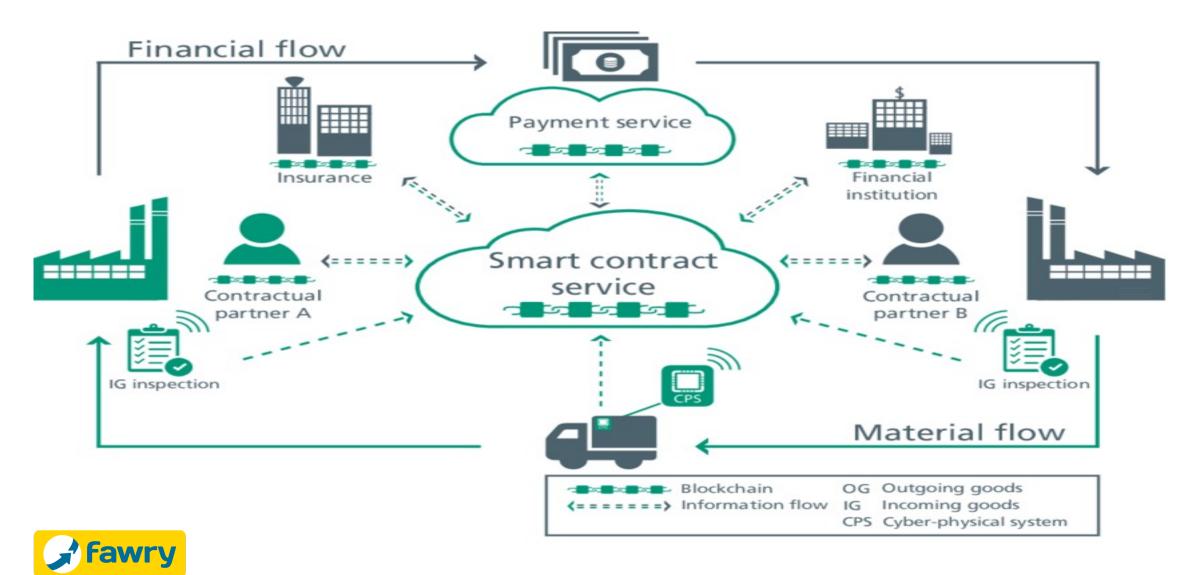
Egyptian Market: Current SCF



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Blockchain SCF







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