

EDUCATION

W. P. Carey School of Business, Arizona State University, Tempe, AZ	2019
GMAT score:	750
Master of Business Administration:	Finance
Master of Science:	Business Analytics (STEM OPT until 2022)
CFA Institute, Passed CFA Level III	2017
Govt. Of India (Ministry of Surface Transportation)	2016
Sea Captain License (Unlimited Tonnage)	
IITJEE – T.S Chanakya, India	2007
BSc (Nautical Sciences – 4 th Rank in College)	

PROFESSIONAL QUALIFICATIONS

<i>Capital Markets</i>	<i>Cost and Credit Analysis</i>	<i>Computer Programming</i>
<i>Portfolio Management</i>	<i>Financial Planning & Analysis</i>	<i>SQL, Python, ML</i>
<i>Financial Reporting</i>	<i>Accounting Reports</i>	<i>Bloomberg Terminal</i>
<i>Financial Modeling</i>	<i>Managerial Accounting</i>	<i>Advanced Excel and VBA</i>

PROFESSIONAL EXPERIENCE**Tesla Motors, Fremont, California**

Worldwide Commercial Intern May 2018 – Aug 2018

- Negotiated contracts with Logistics partners for new lanes and instituted process map for carrier onboarding using JIRA and Confluence platform for capacity ramp up.
- Created tools using live data from Tesla / SpaceX servers– providing visibility into carrier performance and operational parameters for an annual spend of \$1.5 Billion using Excel, VBA, SQL, Python and Tableau
- Assisted Freight Audit team in standardizing invoice audit and payment reconciliation procedures.
- Created 26 Tableau dashboards for Commercial, Operations and Finance teams, to manage external partners' performance and explore optimization opportunities

Arizona State University, Tempe, USA

Since 2017

Research Assistant

- Analyzed and Developed decision model for Ports America Port Operations, delivering 84% accuracy.
- Developed AR & VR use-cases and cost estimation in Port Logistics operations.

AJSIMS Industrial Services, Haryana, India

2016 - 2017

Business Strategy Manager

- Produced monthly financial reports, analyzed inventory costs, and managed budget for the firm.
- Instituted financial performance metrics in the organization, influenced work culture and aligned incentives among different cross-functional teams.

Far East Shipping Company, Hong Kong

2015 - 2016

Sea - Captain

- Collaborated and built relationships with port, terminal representatives, and authorities in more than 40 countries for safe loading, discharging, shipboard operations, provisioning, mooring, docking, undocking, and inspections.
- Managed yearly budget of vessel expenses and carried out audit of Dry dock charges.

Royal Dutch Shell, U. K

2007 - 2015

Navigation Officer

- Monitored more than 100 cargo transfers of 5.4 Million MBTU (Million British Thermal Units) of LNG, worth more than \$15 million each.
- Promoted three levels based on superior leadership performance, received a scholarship for academic performance in Mate's Exam and was recognized for cargo management skills.

PROFESSIONAL DEVELOPMENT

- Competed in Deutsche bank case competition 2017 and Chevron case competition 2018.
- MBA Ambassador for W.P Carey School of Business to assist prospective candidates with MBA journey

6 September 2017

To Whom It May Concern:

This letter confirms that Aashish Sharma has successfully completed all three Levels of the CFA® Program and will be eligible for the CFA charter upon accrual of the required work experience and approval of regular membership. Successful candidates report that they spend an average of 1,000 hours, in aggregate, studying for all three levels.

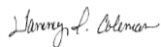
The CFA Program is organized into **three levels**, each culminating in a six-hour exam. The program curriculum progresses in complexity as you move through the three levels:

- **Level I:** Focuses on a basic knowledge of the ten topic areas and simple analysis using investment tools
- **Level II:** Emphasizes application of investment tools and concepts with a focus on valuation of all types of assets
- **Level III:** Focuses on synthesizing all of the concepts and analytical methods in a variety of applications for effective portfolio management and wealth planning

For more information, visit our website at
<http://www.cfainstitute.org/programs/cfaprogram/courseofstudy/Pages/index.aspx>.

If you should have any further questions please feel free to contact Client Services at 1-800-247-8132, 434-951-5499 or info@cfainstitute.org.

Sincerely,



Tammy I. Coleman
Client Services