

# Jerry Jingbo Zhang

## EDUCATION

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### **Bachelor of Science with Honors: Finance and Business Data Analytics**

**GPA: (3.99/4.00)**

Barrett the Honors College, W. P. Carey School of Business, Arizona State University

May 2019

- Awards and Honors: Dean's List, New American University Scholar – President's Award (\$9,500)

## WORK EXPERIENCE

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### **Goldman Sachs**

**Salt Lake City, Utah**

*GSAM Summer Analyst*

*June 2018 - Present*

- Created reports and dashboards for analyzing sales via multiple facets, including product, client type, and salesperson
- Automated daily reporting processes through the use of macros to improve efficiency and provide up-to-date information to the senior management and sales team
- Filtered and aggregated performance data through utilizing SQL and in-house technology tools to track the flow of GS funds in a real-time environment

### **GlobalTranz**

**Scottsdale, Arizona**

*Corporate Finance Intern*

*June 2017 – August 2017*

- Developed a cost breakdown model which analyzed and forecasted per-transactional cost with respect to seasonality, channels, and modes through data collection and analysis
- Calculated credit memorandums with a positive balance while considering debit memorandums to reduce accounts payable by \$180,000 through carrier payable breakdown
- Reduced reports fetching time by 50% through constructing a repository for reports on the database server and the internal application software so that important data can be located and secured in an efficient manner

### **Great American Merchandise & Events**

**Scottsdale, Arizona**

*Warehouse Operations Intern*

*May 2016 – August 2016*

- Zero-error logistics with precise inventory control while reducing operation cycles of Freight-In/Freight-Out of merchandises by 25% through efficient organization and database management
- Utilized the properties of detergents to reduce the time of product quality testing by 24 hours through creative problem solving and procedural amendments
- Improved warehouse logistics through adjusting placement of products based on turnover rate and product categories so that forward and reverse flow of storage goods is uninterrupted and continual

### **Arizona State University**

**Tempe, Arizona**

*Community Assistant*

*August 2016 – May 2018*

- Mitigated residential conflicts by listening and comprehending the concerns of residents, thereby building relationships that are both constructive and beneficial to the individual and the community
- Hosted fundraising events for United Way and raised \$1400 dollars within the residential community through cooperation and task delegations; amount raised increased by 300% compared to prior years

## PROFESSIONAL DEVELOPMENT

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### **Student Investment Management Fund**

**Tempe, Arizona**

*Team Leader*

*August 2017 – Present*

- Undergraduate students of this program manage \$900,000 of ASU Endowment Fund through strategy development and market trend analysis in order to optimize portfolio performance
- Deployed a value and profitability strategy, which delivered a return of 8.11%, compared to the benchmark, which delivered a return of 4.11% over the course of six months

### **Investment Banking Industry Scholars Program**

**Tempe, Arizona**

*Active Member*

*January 2017 – December 2017*

- Intensive program featured in BusinessWeek designed to teach member skills associated with Investment Banking
- Projected current and future values of publicly traded companies through comparables, precedent transactions, and DCF analysis so that an implied price range could be established for M&A considerations

## SKILLS & INTERESTS

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- **Skills:** Excel, SQL, Python, Bloomberg Terminal, QlikSense, Chinese,
- **Interests:** Hiking, Classical Novels, History, Philosophy, Piano, Football, Basketball, Food