

# Martin Mankus

linkedin.com/in/martynas-mankus

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## EDUCATION

**W. P. Carey School of Business at Arizona State University**, Tempe, AZ August 2017 – May 2019  
*Master of Business Administration, Business Analytics and Finance* | GPA: 3.98  
Part of Student Investment Management fund overseeing \$1 million of investments

**Bocconi University**, Milan, Italy September 2009 – December 2012  
*Bachelor of Science, International Economics, Management and Finance*  
Score: 109 out of 110 (= GPA 3.9 out of 4)  
Thesis: “Mergers and Acquisitions in Technology Sector: Should Microsoft buy Nokia?”  
Result: Successfully predicted the acquisition by implementing financial valuation and modeling.

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## PROFESSIONAL QUALIFICATIONS

- Financial Modeling in Excel
- Financial Valuations
- Financial Accounting
- Bloomberg Terminal
- Statistics
- Financial Derivatives
- Data Visualization with Tableau
- Data Analysis with Python and R
- VBA scripting

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## PROFESSIONAL EXPERIENCE

**Precision Digit** June 2018 – Present  
**Financial Modeling Intern** Tempe, Arizona

- Developed detailed financial models in Excel valuing various private and public companies for M&A and LBO transactions.
- Used VBA scripts to pull the financial data from web databases and integrated calculations in Excel to automate the updates and increase overall efficiency.
- Created a software based on financial models which produced detailed financial projections and data visualization based on dynamic inputs and integrated financial data with Python programming language.
- Performed a statistical explanatory factor and principal component analysis with R programming language to develop arbitrage pricing model and consequently determine the main drivers for the cost of equity in developed and emerging markets. Consequently, integrated findings into financial models.

**S|E|B Bank** October 2013 – July 2017  
**Bank Operations Specialist** Vilnius, Lithuania

- Collaborated with a team of 12 to investigate and fix erroneous payment transactions for the bank. It resulted in resolution of special situations equivalent to annual value of \$2 million for the bank.
- Created a software solution with Java programming language that significantly reduced processing errors (~70%) and was implemented widely in the Accounts Operations Department.
- Queried bank’s database with SQL, analyzed big data and coded scripts to automate transactions with Python producing \$20k yearly savings.
- Used Tableau to produce detailed analysis and visualization regarding team performance and productivity. Reports helped to quantify 3 major key performance indicators used to evaluate employees’ performance.
- Achieved the highest productivity in the team and continuously worked to improve bank operations. Reengineered numerous processes resulting in greater efficiency and time savings equivalent to work of 2 full time employees.

**Transcom Worldwide** February 2012 – September 2013  
**Customer Service Representative** Vilnius, Lithuania

- Remotely coordinated supply chain for global IT company and collaborated cross culturally with around 15 international sites in emerging markets.
- Monitored and produced reports with Excel VBA regarding the delivery progress and resolved issues to guarantee excellent customer service and timely delivery of goods.

**Danske Bank** July 2010 – September 2010  
**Intern at Business Banking Department** Vilnius, Lithuania

- Analyzed financial statements of clients’ companies to evaluate credit risk and assisted in internal credit rankings.
- Tracked payments of clients’ invoices and recommended necessary actions for debt repayment.

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## EXTRACURRICULAR ACITIVITIES

**Languages:** Lithuanian and English (fluent); Italian, German, Russian (intermediate)  
**Clubs:** Member of Graduate Finance Club, Business Information Management Association and Founder of the Golf Club