

# Lukas J. Stogsdill

## EDUCATION

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### **Bachelor of Science in Engineering: Economics & Engineering Management**

*W. P. Carey School of Business, Arizona State University*

Awards and Honors: Dean's List; Provost's Scholar (\$32,000); Barrett, The Honors College

**Cumulative GPA: 3.76/4.00**

*Expected Graduation: May 2020*

## PROFESSIONAL EXPERIENCE

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### **Commerzbank**

*Sales and Trading Intern*

**Frankfurt, Germany**

*May 2018 – August 2018*

- Onboarded and managed relationships with institutional clients maintaining commission revenues of over €10M per year
- Built strong working rapport across equity sales and trading teams by shadowing solution sales and derivatives trading desks
- Initiated projects independently to analyze sales and booking transaction between Frankfurt, London, and Hongkong
- Reprogrammed the EMC Sales Reporting tool and prepared presentations for respective members of the Executive Board

### **Arizona State University**

*Lead Economics Tutor*

**Tempe, Arizona**

*November 2017 – Present*

- Prepare material for, organize, and facilitate 50 economics review sessions to explain exam, homework, and lecture topics
- Organize 5 workshops for tutors dedicated to refreshing economics concepts to ensure quality tutoring services for students
- Contact professors and students to gather data on which exam, homework, and lecture topics require reinforcement

### **Deutsche Börse Group**

*Cash Trading Intern*

**Frankfurt, Germany**

*May 2017 – August 2017*

- Handled equity volatility via extended volatility interruptions on production Xetra GUIs and simulation T7 GUIs
- Conducted and improved daily market briefing presentations by gathering company data and analyzing market trends
- Developed VBA tool to forecast capacity and workload for the Market Supervision floor, encompassing 28 employees
- Implemented Market Supervision alerts into production T7 trading GUIs in preparation for T7 migration process

Selected Initial Public Offering Experience:

*Delivery Hero AG*

- Assisted Cash Trading team lead with IPO auction, communicating price corridor to Frankfurt Floor and reporting IPO stats

*Vapiano AG*

- Created IPO reporting format and facilitated IPO reporting for Xetra IPO's to present to Frankfurt Floor management

### **Guaranty Solutions LLC**

*Research and Data Analyst Intern*

**Tempe, Arizona**

*January 2016 – May 2016*

- Analyzed judgment documentation and data to be sorted into database in preparation for presentation to plaintiff and investors
- Researched debtors' financial standing and personal data using TLO and Clear databases to determine their judgment's value

## PROFESSIONAL DEVELOPMENT

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### **Student Investment Management Fund**

*Member*

**Tempe, Arizona**

*August 2018 – Present*

- Develop an equity portfolio by implementing a quantitative asset allocation strategy to \$1M of ASU's endowment
- Prepare Fund Advisory Board presentation including fund performance, investment rationale, and asset allocation strategy

### **Investment Banking Industry Scholars**

*Scholar*

**Tempe, Arizona**

*November 2017 – Present*

- Selected to represent the W. P. Carey School of Business in a rigorous investment banking program featured in *Businessweek*
- Contribute to discussions on financial markets, accounting principles, and valuation analysis during bi-weekly meetings
- Produced a pitchbook for Ambarella, Inc. that included an implied valuation, company analysis, and potential buyers

### **Delta Sigma Pi**

*Vice President of Finance*

**Tempe, Arizona**

*April 2016 – Present*

- Coed business fraternity focused on developing service, scholarship and professionalism to maximize member potential
- Cut relevant costs and increased financial efficiency by creating fund allocation processes and allocating funds to executives

## SKILLS & INTERESTS

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**Skills:** German (fluent), English (native), Object Oriented Programming, Java (proficient), VBA (proficient), MatLab (familiar)

**Interests:** Photography, Traveling, Backpacking, Whitewater Rafting, Skiing, Football, Track and Field, Cooking