

## ASU W. P. Carey School of Business Arizona Salesperson's License Program

The Division of Real Estate at the W. P. Carey School of Business has been approved by the Arizona Department of Real Estate to offer Salesperson Pre-Licensing education for undergraduate students. Undergraduate Real Estate students now have the opportunity to have their real estate classes count for the 90 hours of "in classroom" real estate salesperson pre-licensing education.

### Steps:

1. Complete the Application for ADRE Pre-Licensing program at <https://research.wpcarey.asu.edu/real-estate/adre-licensing-ug-minor/>
2. Take the four required core classes and pass each class with at least a 75%
3. Resister for and pass the School Exam
4. Register for and pass the Salesperson State Exam

Further qualifications are required by ADRE for salesperson licensure.

\*Classes taken prior to Fall 2017 Semester will not count toward pre-licensing.

### Core Classes:

**REA 380**  
Real Estate  
Fundamentals

**REA 401**  
Real Estate  
Appraisal

**REA 411**  
Real Estate Law

**REA 456**  
Real Estate  
Investments

**ASU** W.P. Carey  
School of Business  
Arizona State University



Please visit the ADRE website for further requirements related to salesperson's licensing at [www.azre.gov](http://www.azre.gov).

For more information about the W. P. Carey School of Business Real Estate programs, please contact Wimberly Doran at [Wimberly.doran@asu.edu](mailto:Wimberly.doran@asu.edu) or 480.965.8517.